

Customer Case Study – Energy Procurement

Market Sector

Legal Practice

Scope & Scale

Turnover £58m; 1,000+ staff.

Background

Keoghs is one of the leading providers of claims-related services to insurers, and other businesses in the insurance sector. Their mission is to be recognised as the leading provider of dispute resolution services to the UK insurance industry.

Solution & Outcome

Keoghs approached Envantage as leading experts in energy procurement for electricity and gas contracts. Knowing when to fix an energy contract is vital to achieving the most competitive rates available. Envantage track energy markets daily to provide regular market updates and help customers benefit from dips in the wholesale energy market. Envantage understands that each business has its own unique needs so both fixed and flexible energy contracts can be negotiated. Since 2010, Envantage has gone to the wholesale energy market to provide the most competitive rates available, producing detailed energy market reports throughout the year to highlight drops and ensure contracts are locked in at competitive levels. As Keoghs have taken on new sites, Envantage have ensured supplies are put into fully fixed contracted rates, avoiding deemed rates. Envantage also provide monthly energy analysis reports that help Keoghs understand how electricity is being consumed across all of their sites.

*"Given the reports & worries about massive rises in gas costs, this is a great result. Well done!
A big thanks for your efforts in securing our gas contract."*

M Shuttleworth, Facilities Coordinator, Keoghs.